

www.carverfarms.in

Nashik – Maharashtra.

### Our **Products**





### Fresh Vegetables

### **Fresh Fruits**

### Our **Products**





### Edible Cold-Pressed Oil

### **Fried Onion**

# Team – Carver Farms





### Mahendra Shingare Co-Founder (13 Years in Business Develop., 7 Years in Agri Export)

### Kiran Gangurde

**Co-Founder** (Resource Management & Business Development – 5 Years)



### Pranay Salve Co-Founder (Operations Management & Agriculture Development)



Harshal Jagtap Co-Founder (Marketing and International Business Development)



### Gaurav Somwanshi Advisor (Blockchain Expert, Digitizing Agriculture)



Aditya Kulkarni Advisor (Business Development & Technology Development)



### Shreyas Nasikkar Advisor. (International Trade and Global Expansion)

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Tushar Donde Business Development (5 Years in Process Food Sales and Marketing) Bhagwan Borde Supply Head (B Sc AgBioTech – 3 Years of Procurement & Resourcing)



Faiz Khan Market Development (MBA – IBM Market Development and Sales -5)

## Product Packing









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# Farm Packing – Sweet Lime







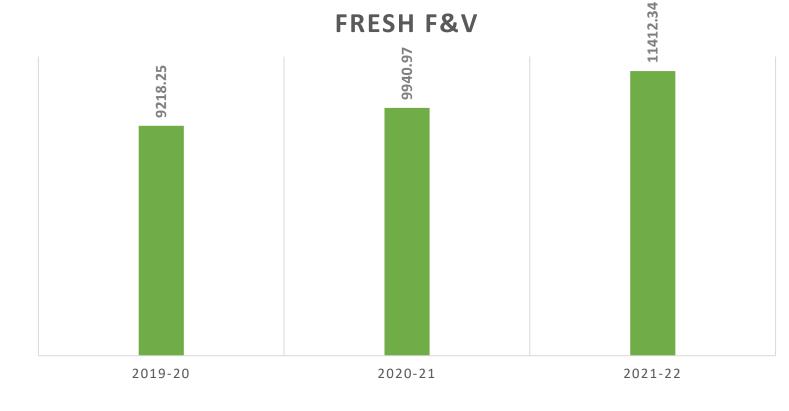
# Farm Packing





# Export Market Value – Fresh Fruits & Vegetable





Source- APEDA



# Top 5 Markets – Fresh Vegetables

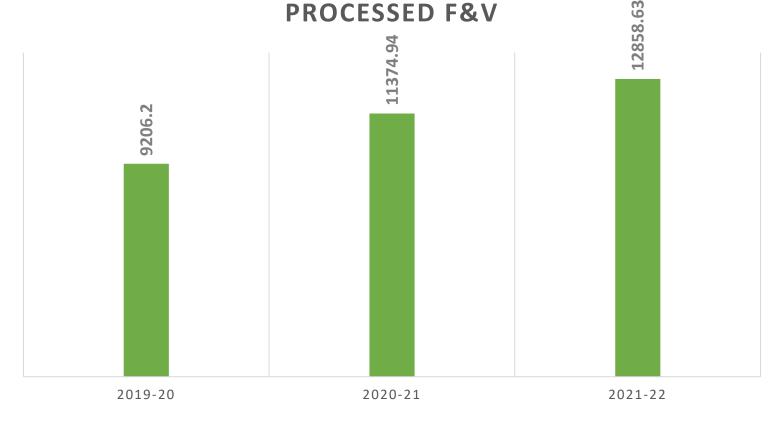
- Bangladesh
- Nepal
- UAE
- Malaysia
- Sri Lanka



# Top 5 Markets – Fresh Fruits

- Bangladesh
- UAE
- Netherlands
- Iran
- Nepal

### Export Market Value – Processed Fruits & Vegetable



Source- APEDA





# Top 5 Markets – **Processed** Vegetables

- USA
- Thailand
- Germany
- UK
- Russia



# Top 5 Markets – Processed Fruits

- USA
- Netherlands
- Saudi Arabia
- UK
- UAE

### Organic Market – 2020-21

25% Export Volume of total production Total Export Value ₹ 7,078.50 Crore

Total Production **34,96,800.34** MT

**Total Export** 

8,88,179.68

MT

75% Volume of total production for domestic consumption

Total Production Value **₹ 20,000.00** Crore

Source- APEDA



# Top 5 Markets – Organic Product

- USA
- European Union
- Canada
- UK
- South Korea
- Israel
- Switzerland

### Report - Business Line

businessine. Companies / Markets / Portfolio / Economy / Opinion

Demand for organic food in India is likely to witness a 20.5 per cent CAGR (compound annual growth rate) over the next few years with the market size likely to top \$2.6 billion by 2026, says Sujit Jain, Chairman and Managing Director (CMD), Netsurf Communications Pvt Ltd.

India's organic food market size was \$849.5 million in 2020 but since then it has been influenced by the outbreak of the Covid pandemic resulting in exponential growth in demand, said Jain, which was

## According Report - Business Line

- By 2026 Organic Food Value \$2.6 Billion (₹ 19,500/- Crore)
- 2020 Organic Food Value \$849.50 Million (₹ 6,371.25/-

Crore)

 Domestic Market
 Export Market
 Market Value

 ₹ 6,371.25 Crore + ₹ 7,078.50 Crore = <u>₹ 13,449.75 Crore</u>





# Problem of Organic Supply Chain

- 1. Product Integrity Certification issue.
- 2. Farm and Infrastructure certification.
- 3. Unavailable process information.





#### <u>Spicy Organic</u>

SPICY ORGANIC Amla Powder 16 OZ -100% USDA Organic, Non-GMO Amla Powder For Hair (Indian Gooseberry)

### \$13.98

Prices may vary online, in stores, and in-app (i)

#### Add to cart

 Free shipping, arrives by Thu, Nov 3 to Sacramento, 95829
 Want it faster? Add an address to see options

More options

- Service Holiday returns until Jan 31 Details

### Sponsored

 $\bigcirc$ 

- Rate: \$13.98
  - Quantity: 454gm
  - Rate in INR: ₹ 1,048.50/-
  - Rate/ Kg: ₹ 2,309.47/-

### Source- Walmart USA





### <u>Pure Indian Foods</u> Pure Indian Foods, Organic Garlic, Minced, 2.5 oz

### \$13.31

Prices may vary online, in stores, and in-app (i)

### Add to cart

 \$5.99 shipping, arrives by Tue, Nov 8 to Sacramento, 95829
 Want it faster? Add an address to see options

More options

- Gold and shipped by iCapsi | ICAPSI LLC
   ★★★★☆ 143 seller reviews
- Section 20 Section 20

### $\bigcirc$

- Rate: \$13.31
- Quantity: 70gm
- Rate in INR: ₹ 998.25/-
- Rate/ Kg: ₹ 14,260/-

### Source- Walmart USA





Roll over image to zoom in

#### <u>Pure Indian Foods</u>

Organic Tamarind Paste, 11 oz (310 g), Pure Indian Foods

 $\bigcirc$ 

★☆☆☆☆ (1.0) <u>1 review</u>

### \$15.00

Prices may vary online, in stores, and in-app (i)

### Add to cart

 □ Free shipping, arrives by Thu, Nov 3 to Sacramento, 95829
 □ Want it faster? Add an address to see options More options
 □ Sold and shipped by iHerb | iHerb LLC ★★★★☆ 2449 seller reviews
 ○ Free 30-day returns Details

#### 

- Rate: \$15.00
- Quantity: 310gm
- Rate in INR: ₹ 1,125/-
- Rate/ Kg: ₹ 3,629/-

### Source- Walmart USA



#### Home > Pantry > International > 24 Mantra Organic® Chana Dal



### 24 Mantra Organic® Chana Dal

32 oz UPC: 0890408351211

Pickup	Unavailable
🔵 🚔 Delivery	Unavailable
🔵 🖀 Ship	ຽງງ Low Stock \$ <b>19</b> 34

### Source- Kroger USA

( )

- Rate: \$19.34
- Quantity: 908gm
- Rate in INR: ₹ 1,450.50/-
- Rate/ Kg: ₹ 1,597/-



### **Carver Farms**

Thank you! Mahendra Shingare mahendra@carverfarms.in +91 9096180244