Centre for Protected Cultivation Technology ICAR-IARI PUSA NEW DELHI 12

Model Entrepreneurship and Leadership Development Programme for Horticulture Entrepreneurs Desirous of applying to Schemes of National Horticulture Board

Crop /	Protected cultivation of Flowers
Activity	

2019-20

Become Entrepreneur	
	Lead Change and Innovation
Be creative	
	Lead Profits

Centre for Protected Cultivation Technology ICAR-IARI PUSA NEW DELHI 12

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Training Programme Name	Entrepreneurship and Leadership Development
	Programme of Horticulture for Protected
	cultivation of Flowers: Rose, Carnation, Gerbera,
	Anthurium, Lilium, Chrysanthymum

Introduction:India is the second largest producer of Fruits and Vegetables globally. During 2017-18 the production of Fruits is 97 Million MT and that of Vegetables is 184 million MT and that of flowers is 2.4 Million MT. The salient features of commercial Horticulture are Perishability, intense Technology, High Profitability accompanied with high investment and High Risks including vulnerability to post-harvest losses. Overall it demands very good entrepreneurship and leadership.

Indian floriculture market was worth Rs 130 billion in year 2017 it has been projected to reach 394 billion by 2023 at CAGR of 20% during 2018-2023. GOI has identified as sunrise industry and accorded it 100% export oriented status. Owing to steady increase in demand commercial floriculture has emerged as Hi-Tech activity taking place under controlled climatic conditions inside greenhouse. The liberalization of industrial and trade policies paved the way for development of export oriented production of cut flowers. Floriculture crops like Rose, Carnation, Gerbera, , Anthurium, Lilium, Chrysanthymum & Orchids (Dendrobium/ Cymbidium etc) etc are grown in greenhouses. Total flower production include 2392000 MT from 306000 Ha during 2016-2017.

National Horticulture Board, an autonomous organisation under the Department of Agriculture, Cooperation and Farmers Welfare, Ministry of Agriculture and Farmers Welfare, Government of India has been promoting and developing commercial horticulture in the country since 1984. Appreciating both the challenges and prospects of commercial horticulture, so as to mitigate constraints and risks and maximise benefits and net income, NHB has taken a number of initiatives viz., Model Detail Project Reports, conducting both awareness and technical workshops and simplification of scheme implementation process. One another measure taken up is encouraging farmers, entrepreneurs and applicants desirous of availing benefit under its schemes to have requisite entrepreneurship and leadership by undergoing a 06 days training programme at one of the best training institutes recognised by it.

Rationale for the Training: NHB projects are credit linked and back ended and are capital intensive running from several lakhs to several crores. In addition these involve good documentation and timebound activities on the part of promoter, banker and other stakeholders. So endeavour should be to ensure that the project is successful by all means be addressing all possible risks. Over the years it has been observed by NHB that most of the promoters of NHB projects are not having the required understanding of scheme documentation, timebound activities and lack knowledge and skills of handling the project themselves and thus become subjected to vagaries of others ignorance and omissions and commissions. The result is a number of projects have failed or became ineligible for subsidy

consideration. Thus so as to rule out any these omissions and commissions and risks, NHB has made it mandatory for every applicant to undergo a 06 days training programme at one of the NHB recognised /approved institution, with a goal of zero rejection of a project for which IPA is issued.

Importance of Project: Crop / Activity: Global/National/State and role in horticulture development

Name of	Activity						
Protected	cultivation	of	Flowers-	Rose,	Carnation,	Gerbera,	Lilium,
Chrysan	themum						

Profile of the Institute: Centre for Protected Cultivation Technology, ICAR-IARI PUSA NEW DELHI 12

The Centre was established in the year 1998-99 as demonstration farm and commissioned as Indo-Israel project in January 2000 as a project undertaken jointly by the government of India, through Department of Agricultural Research & Education (DARE) & ICAR and the Government of the State of Israel, through the Centre of International Cooperation (MASHAV) & CINADCO. The project farm was aimed to demonstrate different technologies for intensive and commercially oriented peri-urban cultivation of horticulture crops for improved quality and productivity. The centre was established to act as a nodal centre of R&D work, training and transfer of technology on the above aspects. The project was established to demonstrate peri-urban, high technology methods of growing flowers, vegetables and fruits. Collaboration with Govt. Of Israel was concluded in 2004 and the unit was re-designed as Centre for Protected Cultivation technology (CPCT). Over the years, the centre has progressed considerably and diversified into various kinds of protected structures and production technologies of several crops including high tech nursery management have been standardized. Protected cultivation technology as an integral component of precision farming has the ability and potential to enhance input use efficiency to a significant level so as to achieve sustainability in food production. The infra-structure at the centre includes climate controlled & naturally ventilated greenhouses for vegetables and flower crops, net houses, nursery facilities, open fields, drip irrigation system and packaging cum training hall.

MANDATE OF CENTRE:

- To conduct R&D work to evaluate different protected cultivation technologies and make them adaptable for different categories of farmers.
- To demonstrate different technologies appropriate for intensive and commercially oriented peri-urban cultivation of horticultural crops for improved quality and production.
- To conduct training programs for HRD and technology transfer.

Research Emphasis:

- Development of production technology for growing vegetables and flowers under surface covered cultivation
- Development of design guidelines of protected structures for different agro climatic conditions

- Development of fertigation scheduling strategies for horticultural crops in protected cultivation
- Development of soil-less/hydroponics cultivation technology for protected cultivation of vegetables and flowers
- Development of solar powered protected cultivation modules for energy conservation
- Demonstration, dissemination and evaluation of proven surface covered cultivation technologies in CPCT farm and farmers fields

INFRASTRUCTURE: The 25 acre CPCT farm has following basic infrastructure facilities.

- Naturally ventilated Greenhouses
- Semi-climatic controlled Greenhouses
- Climate controlled Nursery
- Soil-less /Hydroponics equipped Greenhouse
- Walk in Tunnel/Low Tunnel
- Reservoirs
- Irrigation and Fertigation control Units
- Mulching with Drip Fertigation
- Training Hall
- Packaging Hall
- Laboratory
- Class Room with Internet

Other Important facilities available at Institute Level:

- Library
- Soil and water Testing Labs
- Pusa Produce sale counter
- Seed Sale counter
- ICAR Publication Window

1. Competent Faculty.

SN	Name of Faculty	Designation	Qualificatio n	Expertise	Experience in years
1	Dr Neelam Patel	Principal Scientist & In-Charge	Ph.D	Greenhouse management/ Irrigation and Fertigation /water Resource Management	20 years Professional Research, Teaching and Training Experience in the field of water and Protective Cultivation
2	Dr Murtaza Hasan	Principal Scientist	Ph.D	Greenhouse management/ Irrigation and Fertigation /water Resource Management	Professional Research, Teaching and Training Experience in the field of water and Protective Cultivation
3	Dr Naved Sabir	Principal Scientist	Ph.D	IPM, GAP, nematode management and grafting in Greenhouse	30 years Professional Research and Training Experience in the field of Protective Cultivation
4	Dr Mam Chand Singh	Principal Scientist	Ph.D	Greenhouse Flower Management	20 years Professional Research, Teaching and Training Experience in the field of greenhouse flower
5	Dr Awani Kumar Singh	Principal Scientist	Ph.D	Greenhouse Vegetable Management	20 years Professional Research, Teaching and Training Experience in the field of greenhouse vegetable
6	Dr P K Singh tre has 6 dedicated and 6	Principal Scientist	Ph.D	Greenhouse Vegetable Management	20 years Professional Research and Training Experience in the field of greenhouse vegetable

Training programmes Organised:

No	TITLE OF TRAINING PROGRAM	DURATION	No	Participants Detail
1	"उद्यानिकी फसलो की संरक्षित खेती तथा आधुनिक पौध उत्पादन प्रोधौगिकी"	4-7-2009 से 10-7-2009	30	किसान, बिहार
2	"उद्यानिकी फसलो की संरक्षित खेती तथा आधुनिक पौध उत्पादन प्रोधौगिकी"	13-7-2009 से 19-7-2009	30	किसान, बिहार
3	ष्उद्यानिकी फसलो की संरक्षित खेती तथा आधुनिक पौध उत्पादन प्रोधौगिकी ७	1-8-2009 से 8-8-2009	25	Hort. Officers, Bihar
4	Protected cultivation of horticultural crops	Nov 30 to dec 5, 2009	8	Hort. Officers,/ N.E. States
5	Protected cultivation of horticultural crops	दिसम्बर 7 से 12, 2009	7	किसान/एन.ई. स्टेट
6	Protected cultivation of horticultural crops	फरवरी 4 से 6, 2010	50	किसान / कोटा
7	Protected cultivation of horticultural crops	फरवरी 22 से 26, 2010	25	किसान / उदयपूर
8	Protected cultivation of horticultural crops	Nov 08 to 13, 2010	25	Farmers / NE State (Manipur)
9	Green House Technology for Horticulture crops	May 3 – 6, 2011	30	U.P. , Farmers
10	Green House Technology for Horticulture Crops	May 7 – 10, 2011	30	U.P. , Farmers
11	Sanrakshit kheti (Protected Cultivation)	June 14-17, 2011	13	IFFCO Foundation Officers
12	Protected Cultivation of High Value vegetables and Cut Flowers-A Value Chain Approach	March 16-18,2012		Farmers of Daily and NCR
13	Protected Cultivation of High Value vegetables and Cut Flowers-A Value Chain Approach	August 16- 18,2012	25	Farmers/मुनेश्वर

14	Protected Cultivation of High Value vegetables and Cut Flowers-A Value Chain Approach	August 21-26, 2012	25	Women Farmers /उदयपुर राजस्थान
15	Protected Cultivation of High Value vegetables and Cut Flowers-A Value Chain Approach	August 27-2 Sept. 2012	25	Farmers / देहरादून उत्तराखण्ड
16	Protected Cultivation of High Value vegetables and Cut Flowers-A Value Chain Approach	September 03-09, 2012	25	Farmers / देहरादून उत्तराखण्ड
17	Protected Cultivation of High Value vegetables and Cut Flowers-A Value Chain Approach	September 11-14, 2012	25	Farmers / राँची झाँरखण्ड
18	Protected Cultivation of High Value vegetables and Cut Flowers-A Value Chain Approach	September 03 and 08 2012	25	North East (Sikkim)
19	Advances in Micro Irrigation and Fertigation	05-25 Nov 2012	25	ICAR
20	फुलों की संरक्षित खेती एवं भूदृश्य	14-16 मार्च, 2013	20	दिल्ली विकास प्राधिकरण
21	Protected Cultivation of Horticulture crops	15-20 Sept 2014	20	किसान
22	Protected Cultivation of Horticulture crops	23-25 Sept 2014	20	किसान
23	Protected Cultivation of Horticulture crops	26 th Dec 2014-15 th Jan 2015	25	ICAR
24	Hi –Tech Horticulture	02-06 November 2016	50	Farmers/Growers
25	Training on Protected cultivation technologies	27-30 November 2016	35	Farmers/Growers
26	Water management	03 -0 4 October 2016	15	Farmers/Growers
27	Protected cultivation	15-16 December 2016	51	Farmers/Growers
28	Protected cultivation	07 November 201 7	50	Farmers/Growers
29	More profit from Protected cultivation	14-15 February	30	Farmers/Growers

		2017		
30	Training on Protected cultivation technologies	06-0 7 March 201 7	28	Farmers/Growers
31	Protected Cultivation of Horticulture crops	12-21 Nov 2017	20	ICAR
32	Protected Cultivation of Horticulture crops	28-29 Dec 2017	25	Farmers
33	HYDROPONICS TECHNOLOGY	15-17 Nov 2018	25	North East Official

Objectives of Training Programme:

- 1. Knowledge: Ensure every trainee acquires adequate knowledge and understanding of NHB Scheme Operational guidelines, Annual design and procedure viz.
 - a. Eligibility of applicant including definition of family, and project, the process and steps involved in the scheme implementation, timelines, Scheme cost norms, pattern of assistance etc. Calculation of Eligible Project cost, Eligible components for subsidy, NHB standards, Basic Data Sheet & Protocols to be complied for availing subsidy,; Crop / Project specific Model DPR Template, Terms and conditions of IPA, Do's and Don'ts for Applicants /Banks/NHB officials for IPA,
 - b. List of documents (enclosed)
 - c. To acquaint with NHB website including registration and modes of online application, operation of online account and contact persons, helpdesk and grievance redressal.
 - d. Subsidy claim process through Bank/FI and list of documents to be submitted along with claim, JIT process, JIT Format, Documentation, Circumstances to request for and consider Re-JIT& Post-JIT process.
 - e. Formats of Agenda and check list used for processing subsidy claim.
 - f. How to expand understanding based on the minutes of meetings of previous IC and PAC available on website. It helps the applicant to understand how decision on subsidy is being made.
 - g. To know and appreciate specific Horticultural commodity / crop economic importance and potential of fresh commodity and processed / value addition commodity; Country and Global scenario and State/UT Scenario.
 - h. To learn / visit success stories / best practices including cluster development / FPOs; interact with successful entrepreneurs; and recognise key factors responsible for success and failure.
- 2. Personal leadership and skills development
 - a. To explore leadership roles required in horticulture business and realign and recalibrate self with new knowledge, concepts and tools.
 - b. Managing change and innovation and Taking charge and leading strategy.
 - c. To learn/ improve IT/ social media and know how to benefit from Internet and newspapers/media.
 - d. To improve leadership / social skills especially common informed vision, communication, team work, negotiation skills; with an exercise and success story.
- 3. Selection of cultivar, Technology to be adopted and Production practices for crop intensification and high productivity and ecological sustainability.
 - a. How to select suitable variety/hybrid/cultivar and source quality planting material/ seed based on market demand and sustainability.

- b. Technology: Protection cultivation Technology-various kinds, customisation based on Agro-climatic condition, crop and pest and diseases profile; familiarisation of components and Mechanisation and Automation.
- c. To know scientific production, harvesting and post-harvesting practices, technology and management and Analyse gap analysis with that of the current practices, technology and management of trainees.
- 4. Harvesting, Post-Harvest Management practices, technologies and Infrastructure
 - a. Time of Harvesting, Moisture level of the produce, post-harvest practices, cleaning, sorting, grading, packing, labelling, pre-cooling, storage and transportation.
 - b. To be aware of Post-harvest and storage practices, protocols and technologies.
 - c. To know required infrastructure- Supply Chain/ Cold Chain and Marketing infrastructure and Gap analysis to the context of trainees.

5. Processing and value addition

- 6. Marketing and value chain development
 - a. To know value chain and document current value chain of trainees context.
 - b. To know how to source inputs from reliable and quality sources economically and explore best way / place to sell.
 - c. To know market based production concept; crop planning and preparing crop calendar.
 - d. Analyse market prices of various markets and causes of instability. Document market efficiency and share of grower in consumer price realisation and possible way to minimise price spread.
 - e. To know importance of branding and promotion.
 - f. How to become an Exporter and know the roles of APEDA.
- 7. Cold-chain development both for Export and Domestic Markets
- 8. Producing quality produce: MPS registration will be taken into account Breeders rights
- 9. DPR for Flowers viz Rose, Carnation, Gerbera, Lilium, Chrysanthymum and their Project Management including Finance & Credit.
 - a. To empower selection of crop based project based on Agro-climatic/soil/water suitability, Market, Finance and Technical viability.
 - b. To empower the trainees to prepare Detail Project Report of his/her project. In case it is already prepared with the help of external expert, the trainee is made to understand and critically analyse the same.
 - c. To know about Banks/ Financial Institutions; Loan procedure-how to avail finance/ credit- challenges and prospects. Document difficulties in trainees context and facilitate in possible solutions on expeditious and easy access to credit.
 - d. To know risks viz., including natural calamities in production and business and their management strategies including insurance schemes.
 - e. To learn about Farm record book keeping.
- 10. Cluster development / Collaborative farming: What is cluster? Essential elements? To know importance of cluster approach,

- 11. Government organisations and Schemes related to Horticulture and laws to be complied.
- 12. Horticulture Statistics sources including DAC&FW website and State Horticulture Dept. website.
- 13. Technology and Entrepreneurship

Pedagogy: Training methods / styles are:

- a. Lectures- with two way communication using Audio-visual aids, videos etc.
- b. Group discussion
- c. Panel discussion
- d. Skill practice
- e. Interactive field visits etc.

Outputs expected: (As on the last date of 6 days training)

- 1. 100% attendance of all Classes prescribed.
- 2. Daily studying of reading material provided.
- 3. Successful and timely completion of assignments.
- 4. A score a minimum of 65 % in final assessment by each trainee.
- 5. Knowledge: by each of the trainee
 - a. Essential elements of NHB Scheme guidelines, documentation & processes and Do's and Don'ts, understanding DPR, Bank Appraisal and Sanction, identification of risks and vulnerabilities and measures to address the same, Processes and documentation of NHB scheme implementation for successful subsidy release.
 - b. Essential elements of scientific and commercial Production, harvesting, post-harvest, Marketing, Exports etc. in English/Hindi/trainees' language.
 - c. Good Agricultural Practices, PBR, MPS registration. Traceability and standards etc.
 - d. Documentation of analysis of current scenario of trainees context- production, harvest, post-harvest, supply chain, marketing and gap analysis and possible road map.
- 6. Skills: by each of the trainee
 - a. Curiosity and continuous learning.
 - b. Crop: Modern scientific Cultivation, harvesting, post-harvest, food safety, traceability certification and standards.
 - c. Project: PHM&CC: Modern scientific operations, technology, safety etc.
 - d. Familiarisation of Technology, Standards, Protocols and hands on experience.
 - e. Good understanding of DPR and Project Management:
 - f. A 3 year Strategic action plan: A Year to Year strategy for 3 years to achieve set goal in 3 years- for improved production & productivity with economy, modern harvest, post-harvest practices, infrastructure, marketing and organisational systems for improved incomes.
 - g. Problem solving- to solve existing problem being faced by the trainees.

- 7. Attitude: developing confidence and leadership to successfully complete NHB project timely as per NHB norms, specifications/standards, protocols etc.
- 8. Networking with various Government and Non-Government Agencies and mentors.
- 9. To know various schemes and future useful training programmes across the country.

Outcomes expected(in 18 months)

- 1. The proposed training completed Successfully with right technology and processes complying with all NHB Scheme requirements.
- 2. Cost of production reduced; crop health improved, productivity increased & losses reduced.
- 3. Food safety Improved, certification / standards compliance
- 4. Quality infrastructure created.
- 5. profits/ net income increased.

Programme in Brief

Training Programme	Entrepreneurship and Leadership Development Programme for Horticulture for Protected cultivation of Flowers Rose, Carnation,					
Name	Gerbera, L	Gerbera, Lilium, Chrysanthymum				
Duration	<mark>6 working d</mark>	6 working days: 1 Week (total day required: 7 Days including arrival				
	departure a,	departure and in between weekend holidays,				
Participant	Individuals	desirous of availing NF	HB benefit under Scher	ne No.1 and also		
Target Group		no want to improve thei				
	protected C	Cut Flower cultivation.	C	•		
Training	Dr M Hasar	n, Dr Mam Chand Singl	n and Dr Neelam Patel			
Coordinators	Principal Sc	_				
with	Centre for Pr	rotected Cultivation Techn	nology, ICAR-IARI PUS	A NEW DELHI		
Designation and	12					
Address	Incharge_cp	oct@iari.res.in				
Tel, Mobile and	hasaniari40	@gmail.com				
email id	M-9868060	358				
Languages	English/Hin	ndi				
Tentative	Month	Last date for	Training	Training Dates		
Training		Registration	reporting dates	2 4115		
calendar for	October	15 October 2019	19 October 2019	20 to 31 st Oct		
2019-20	2019	15 October 2017	19 October 2019	19		
2017 20	November	05 November 209	09 November	10 to 21 Nov.		
	2019	03 November 207	2019	2019		
	December	5 December 2019	8 December 2019	9 to 20		
	2019	3 December 2019	8 December 2019	December 2019		
		1 Ionyony 2020	5 I amu amu 2020	6 to 17		
	January 2020	1January 2020	5January 2020			
		20 1 2020	2 E-1 2020	Jan.2020		
ļ	February	30 January 2020	2 February 2020	3 to 14		
	2020	27.5.1	13.5 1 2020	February2020		
	March	27 February 2020	1March 2020	2 to 13 March		
	2020			2020		
TT / A 1	D E '1					
How to Apply	By E mail	20				
Next review/	February 20	020				
revision of						
Training Design		I ~		I = 1		
Batch size and	Batch size	Course Fee with	Course Fee without	Total cost for		
cost and		accommodation per	accommodation	06 days		
Payment system	_	trainee		(approx)		
(ICAR-IARI	Lower	To be decided				
norm)	side 10					
Accommodation						
in the guest						
house is						
restricted to						
availability						
Enrolment		on the part of trainee a	and on his/her submissi	on of willingness		
	in writing to undergo training.					
Certificate	Upon succ	essful completion of	training with <mark>65</mark> %	marks in final		

	assessment, the candidates are awarded completion certificate with marks.
NHB & HTI	1. The training programme is voluntary for any individual or trainee.
Role	2. The cost of training is to be borne by trainee him/herself.
	3. The training is not sponsored by NHB nor by any Government.
	4. Upon 100% attendance and upon scoring 65% marks is considered as
	successful completion and then are eligible for training completion certificate.
	5. Successful completion of training programme by the applicant and submission of completion certificate is one of the requirement for obtaining In-Principle Approval (IPA).
	6. It is compulsory to reside in the hostel/accommodation provided by the institute in the interest of training.
	7. The training institute has no say in NHB decision making either in approval or rejection of IPA or sanction or not sanction of Subsidy.
	8. Trainees are responsible for their conduct and wellbeing issues
	9. NHB has no liability towards IPA and Subsidy release or non-release
	10. HTI has no liability towards IPA and Subsidy release or non-release.

Expectations from trainee before the arrival to the Training institute:

- Study NHB scheme guidelines of all schemes with emphasis on specific component for which application is being/ is made including General conditions, Basic structure, Applicant eligibility, Technical standards, Basic Data sheet and Protocols, Budgetary allocation for his/her state/UT, Guidelines for submitting application, cost of application, various prescribed formats,FAQs, Dos and Don'ts, Agenda and Checklist, List of documents to be submitted both for Pre-IPA and IPA available in NHB website and as received in their online account.
- 2. Study one's own Detail Project Report along with Model DPR available in NHB website.
- 3. Visit NHB website and study various services available- especially Scheme guidelines, Model DPRs, Technical Standards, Statistics, NHB interactive, Minutes of meetings (past), Public circulars to the extent possible.
- 4. Should see him/her self whether he/she is satisfying NHB Scheme requirements.
- 5. To cooperate with Horticulture Training Institute.
- 6. To share specific problems/ gaps / barriers in horticulture growth and profits in his area.

Material to be brought by each of trainee:

- 1. Hardcopy of application already submitted to NHB if any.
- 2. Hardcopy of DPR already submitted to NHB or prepared if any.
- 3. Hardcopy of Model NHB DPR if possible.
- 4. Hardcopy of copy of Dos' and Don't's, Agenda and Checklist, List of documents to be submitted.
- 5. Hardcopy of applicants' eligibility and General conditions.

Day wise schedule

Session	Module	Learning	Expert
	Registration	Registration	
		Prior-Assessment of knowledge, attitude and skills	
Day1 Session 1	Orientation / Inauguration	 General discipline in class room (Do's and Don'ts) Every trainee to share their introduction with expectations. Motivational Talk 	Course coordinators CPCT IARI
Day1 S2	Economic / Marketing Potential and Specific State/ UTs context: Scope and opportunities and Success stories.	 Greenhouse Flower Crop Origin, Botany and economic products of Rose, Carnation, Gerbera, , Lilium, Chrysanthymum Area, Production, Productivity, Prices & value. In context with India & state Global: Area, Production, Productivity, Prices Export and Import scenario Domestic market: Supply and Demand Case study of success stories-2 Concerns for growers / entrepreneurs! 	CPCT IARI Faculty & Successful entrepreneur
Day1 S3	Protected Cultivation Technologies	Types of greenhouses, Site selection, Layout & Design & Dimensions Structure Selection based on crop, location, climate, Foundation, Erection, Selection of cladding material, Quality norms of Greenhouse erection materials. Familiarise different components & equipment of GH/ Shade net etc, Climate Control in greenhouse – RH, Temperature, light, as per crop requirement, operation & maintenance, automation in greenhouses Cost and Economics of Protected cultivation, register keeping, Annual Maintenance Contract, insurance etc. Selection of fabricator, Do's and Don'ts	CPCT Faculty
Day1 S4	Visit to Poly house / Shade net/ Tunnel/ etc. & Agronomic practices	Familiarise technology and components of protected cultivation, practical on erection/ fabrication, challenges and suitability. Collective erection of Poly house / Shade net /Tunnel. Agronomic practices:	CPCT Faculty
	regarding media preparation	 Soil & Water testing- PH & EC Concept, treatment and its importance. Bed preparation and proper site/ field lay out / design Fumigation & Mulching Basal dose preparation Plantation 	

Soil less Media in Protected cultivation:
Coco peat , Rock wool, Perlite, Vermiculite
Media Bag Selection
Soil and Soil less cultivation &Importance in
Flower cultivation

Day 2	CropProduction Technology-	1. Crop production technology of Rose Carnation & Gerbera (only two crop	CPCT FACULTY
S.1 & 2 Sessions S.3 & 4	Class room Visit to Poly house / Shade net/ Tunnel/ etc.	per day) 2. Planting — varietal selection, planting season, Spacing & important intercultural practices as per crops 3. Rose cultural practises — planting , mother shoot bending, initial structure development, pruning, regular bending , disbudding, hygiene and weeding, 4. Carnation important cultural practises — support system , pinching, guiding, disbudding hygiene and weeding, 5. Gerbera important cultural practises — disbudding , Raking of soil, removal of old leaves, opening of Crown Practical sessions including mother shoot bending, initial structure development, pruning, regular bending , disbudding, hygiene and weeding pinching, guiding, disbudding hygiene and weeding disbudding , Raking of soil, removal of old leaves, opening of Crown in Rose, Gerbera& carnation	CPCT FACULTY
	Reading for next	Cultivation of lilium	
	day	• Bed preparation and support system in lilium	
	Assignment	Importance of Cultural practices like disbudding, bending in rose cultivation Significance of disbudding and pinching (1st and 1,5 pinching) in carnation Importance of disbudding and removal of old leaves in Gerbera	

Technology-	1.	Crop production technology of Lillium and Chrsanthymum	CPCT FACULTY
Class room	2.	Planting – varietal selection, planting season, Spacing & important intercultural practices as per crops	FACULIT
	3.	Orchids cultural practises – support structure, Media for orchid cultivation, bed preparation, imp cultural practices and hygiene	
		Anthurium important cultural practises – support structure, Media for Anthurium cultivation, bed preparation, imp cultural practices and hygiene Lillium important cultural practises	

S.3 & 4	Farmer /Field visit to successful entrepreneur Discussion Quiz Reading for next day Assignment	. Practical sessions including support structure, Media for Anthurium/ Orchid/ Lilium cultivation, bed preparation, imp cultural practices and hygiene Evaluation of Assignment and observations Learning on 4 days Irrigation management Fertilizer management. Study of import varieties and types of anthurium/ Orchids &liliums suitable for indian markets	CPCT FACULTY
Day 4 S1	Irrigation Management	Irrigation and fertilizer management in Rose, Carnation, Gerbera, , Lilium, Chrysanthymum Water requirement,water quality for irrigation, treatment, critical stages of crop , irrigation schedule 1. Irrigationsystem (Drip / foggers/ misters),design specifications , maintenance 2. Care to be taken in procuring inputs	CPCT FACULTY
Day 4 S2	Nutrient management	 Fertigation-meaning, methods equipments. Nutrient Management (Macro & Micro) Role of nutrients, deficiency and toxicity symptoms Use of organic Manures in protected cultivation including Bio-fertilizer: Vermi compost production- Identify correct species of earthworm, quality production technique, finances and market linkage, food safety issues etc. Care to be taken in procuring input 	CPCT FACULTY
Day 4 S3 & 4	Visit to Poly house / Shade net/ Tunnel/ etc.& practical's regarding irrigation & fertigationin protected technology	Measurement of water discharge from emitter, back flush of Sand filter/ disc filter/ Flush valve, pressure measurement at sand filter and in greenhouse lateral end Practical on Fertigation equipments, measurement of PH and EC of fertigation Solution and Drain water, preperation of A,B & C tanks, Fertigation in Soil and soilless culture	CPCT FACULTY CPCT FACULTY
	Discussion Quiz Reading for next day Assignment for next day	Evaluation of Assignment and observations Learning on yesterday and today Crop protection in protected cultivation	

Day 5 S1	Crop protection Pest management	 Crop protection in Rose, Carnation, Gerbera, Lilium, Chrysanthymum 1. Introduction to major pest in protected cultivation 2. Identificationknowing of pestssymptoms, stages of attack, precautions and control measuresmechanical, cultural, Biological & chemical 3. Integrated Pest Management- Biopesticides, promotion of natural enemies. 4. Availing extension services at regular intervals with the visit of experts to fields. 	CPCT FACULTY
Day 5 S2	Disease management	 Introduction to major Disease in protected cultivation Identification knowing of diseasesymptoms, stages of attack, precautions and control measuresmechanical, cultural, Biological & chemical Integrated Pest Management- Biopesticides, promotion of natural enemies. Availing extension services at regular intervals with the visit of experts to fields. 	CPCT FACULTY
Day 5 S3 & 4	Visit to Poly house / Shade net/ Tunnel/ etc. & practical's regarding pest and disease control protected technology Discussion Quiz Reading for next day Assignment for next day	Identification of major pest, scouting, ETL level, spraying technique and safety measures Identification of major disease, scouting, ETL level, spraying technique and safety measures Evaluation of Assignment and observations Learning on today Post harvest technology in flowers Identification of pesticide supplier & equipment supplier	CPCT FACULTY

Day 6 S 1 & 2	Value Addition	Post-Harvest Management Rose, Carnation, Gerbera, Lilium, Chrysanthymum 1. Pre harvest care 2. Harvesting – time stage & method 3. Post harvest handling practices like deleafing, precooling sorting grading bunching, packaging, storage and transport 4. Quality standards for export and domestic market 5. Post harvest solution and value addition in flowers 6. Packaging material and stadandars 7. Proper technique & do's and don'ts of Harvesting; 1. Fresh product: Minimal processing. 2. Value Addition	
Day 6 S 3 & 4	Valedictory session	Valedictory session	All CPCT faculty

Trainers' Material: to be used for preparing Participants Handbook first in English and then in local language as far as possible.

The following weblinks are illustrative. Training Institute is requested to explore more and the best fit material for the trainees socio-economic condition, crop and enterprise.

S.No	Module	Reading Material	
		For the Trainer	For the trainee
1.	Economic Potential and Specific State/ UTs context and Success stories.	Horticulture Statistics at a glance: http://agricoop.gov.in/statistics/publication-reports World fruit and vegetable map: 2018: Robo Bank https://research.rabobank.com/far/en/sectors/regional-food-agri/world_fruit_map_2018.html	
		APEDA AGRIEXCHANGE: http://agriexchange.apeda.gov.in/ ICAR institutions publications on specific crop CII / FICCI/ASSOCHAM/ PHDCC reports http://www.fao.org/docs/eims/upload/210971/global_issues_paper.pdf Success stories:	
2.	Personal skills	http://agritech.tnau.ac.in/success_stories/sstories_horti_2015.html Internet and youtbue	
3.	development Selection of cultivar and Production practices for high productivity	ICAR institutions publications on specific crop Package of practices of specific crop (s). e-learning: videos from authentic sources- ICAR/ SAU/SHU/Global Institutions.	
4.	Harvesting, Post- Harvest Management / Infrastructure	ICAR e-courses: https://ecourses.icar.gov.in/ Analysis of FPO model for Vegetables https://nccd.gov.in/PDF/Analysis FPO model.pdf Doubling of Farmers Income Report: Vol.III and IV http://agricoop.gov.in/doubling-farmers	
5.	Processing / Value Addition	ICAR / Any reputed R&D Institution publications e-learning: videos from authentic sources- ICAR/ SAU/SHU/Global Institutions.	
6.	Supply/ Cold-chain development both for fresh and processed produce		
7.	Marketing and value chain development	Directorate of Marketing and Inspection website: http://agmarknet.gov.in/ Crop specific market information sources	
8.	Maintain quality of produce: Health & Food Safety /	TNAU AgriTech portal on Food Safety: http://agritech.tnau.ac.in/gap_gmp_glp/gap_fresh%20_%20fruits%20&%20veg.html http://agritech.tnau.ac.in/food_safetyindex.html	

	T. 1.11.		
	Traceability and Standards	Global Gap: https://www.globalgap.org/uk_en/	
		INDGAP: http://www.qcin.org/CAS/INDGAP/	
		Global gap India facilities: http://agriexchange.apeda.gov.in/Market%20Profile/Market_Inteligence/Annexure_III.pdf	
		Food Traceability in Inda: http://face-cii.in/sites/default/files/final_report-version_2.pdf	
		FAO International Code of Conduct on Pesticide Management http://www.fao.org/agriculture/crops/thematic-sitemap/theme/pests/code/en/	
		TRACEABILITY IN FOOD AND AGRICULTURAL PRODUCTS: ITC, Switzerland publication at http://www.intracen.org/	
		GRASP: Global GAP Risk Assessment on Social Practice The Global Social Compliance Programme GSCP https://www.gscpequivalenceprocess.com/	
9.	Finance, Credit &	Model DPR Templates for NHB Schemes	
	Farm/ Project & Risk Management	ww.nhb.gov.in	
10.	Cluster	NHB Website: Proposed scheme: Horticulture Business Cluster and	
10.	development :	Supply chain development Programme	
	Collaborative		
	farming/ FPOs/	FAO (2010) Agro-based clusters in developing countries: staying	
	FPC	competitive in a globalized economy	
		http://www.fao.org/docrep/012/i1560e/i1560e.pdf	
		World Donley Assignifican Chapters	
		World Bank: Agriculture Clusters https://www.innovationpolicyplatform.org/sites/default/files/rdf_imported_documents/Agricultural_Clusters.pdf	
		How Can the Poor Benefit from the Growing Markets for High	
		Value Agricultural Products? FAO / UN Paper	
		https://papers.ssrn.com/sol3/papers.cfm?abstract_id=944027	
		Crop specific Producers Society and company online authentic sources	
11.	Government	http://agricoop.gov.in/	
	organisations and	http://mofpi.nic.in/	
	Schemes	http://apeda.gov.in/	
		http://nhb.gov.in/	
12.	Knowledge and	http://coconutboard.nic.in/Scheme.aspx ICAR Indian Horticulture Magazine: https://icar.org.in/node/9420	
14.	Statistics and	IIHR: https://iihr.res.in/documentary-video-clips-for-farmers	
	Statistics	FAO: http://www.fao.org/e-agriculture/stub-28	
13.	Technology and	Visit ICAR – Institutions / Directorates/ Bureaux/ NRCs:	
	Entrepreneurship	https://icar.org.in/	
		Innovation in Agriculture:	
		http://www.fao.org/3/CA2460EN/ca2460en.PDF	
		Specific technologies: https://icar.org.in/content/agricultural-technologies	
		technologies e-learning: https://ecourses.icar.gov.in/	
		ICAR Publications: https://krishi.icar.gov.in/jspui/	
		Local University publications	
		Local University success stories	
14.	Protected	National Committee on plasticulture Agriculture with the Horticulture	
	(/Greenhouse /	https://www.ncpahindia.com/	

Ī		Shade net / Walk in	Agriculture Skill Council of India: Curriculum and Occupational /	
		Tunnel) cultivation:	Qualification standards:	
Ī	15.	Cold Storage /	http://asci-india.com/National%20Occupation%20Standards.php	
		Cold Chain		
		Development:		

Reading material for the trainee is to be prepared by the Training Institute based on trainers' reading material in local language either in brief or in detail based on the module and need. May share booklets or print out of detailed scientific package of practices recommended locally.

Success Stories: Illustrative

IARI	http://iari.res.in/index.php?option=com_content&view=article&id=539&Itemid=1516
	http://www.iari.res.in/files/Pusa_Hydrogel.pdf
IIHR	https://iihr.res.in/success-stories
CISH	http://www.cish.res.in/success_story.php
CCRI	https://www.youtube.com/watch?v=QwE6oFkq3F8
Nagpur	
NRC	http://nrcb.res.in/success-stories.php
Banana	
CITH	http://www.cith.org.in/index.php?option=com_content&view=article&id=83&Itemid=11⟨=en
Srinaga	
r	
IIVR	https://iivr.org.in/success-stories
Grapes	https://rkvy.nic.in/Uploads/SucessStory/TAMILNADU/2018/20180440133.%20GRS%20Success%2
	Ostory.pdf

 $https://www.innovationpolicyplatform.org/sites/default/files/rdf_imported_documents/Agricultural_Clusters.pdf$

Activities prior to training by Horticulture Training Institute:

The training institute shall undertake

- 1. Desk Analysis:
 - a. About specific commodity: State/ UT and District's Area, Production, Productivity, cost of cultivation, production, post-harvest and marketing problems etc.
 - b. Road map formulated by State/UT government to develop the area/ crop / farmers income of the area including State/UT Economic Survey, Annual Report of Agriculture/Horticulture Dept., District website etc.
 - c. Explore various research articles on crop production, marketing etc. of the State/ Area.
 - d. Examine various study reports of Government agencies- State/ DAC&FW/ APEDA/ SFAC/MoFPI and private agencies- CII /FICCI/ASSOCHAM/ Others for the horticulture Development of the State, Specific location, India etc.
- 2. Preparation of training design and teaching-learning material.
 - a. Preparation of training schedule with good mix of theory, practicals (both in class room and field visits) and home work (After class hours) and also physical fitness and site seeing.
 - b. Participants Handbook: A brief note on each of teaching module in local language for circulation to each trainee, with the help of local technical expert.
 - c. Preparation of case studies/ exercises for class room discussion / brain storming / homework.
 - d. Access to internet and computers to explore the potential of technology.
 - e. Identification of the best experts for each of the session and invitation of successful FPOs/ entrepreneurs/ experts for interaction session with the trainees.
 - f. Identification of FPOs/Entrepreneurs/Firms/ Organisations for internship with clear Do's and Don'ts.
 - g. Every trainee to come with 2 problems with respect to each of the session.
 - h. Use of Audio-visual aids for teaching-learning& Good logistics for field visits
- 3. Identification of fields, FPOs, enterprises and operations etc. for the visit of trainees.
- 4. Good preparation of trainees accommodation, food (of trainees cultural context as far as possible), primary health care etc.

Services by the Horticulture Training Institute

1. Facilities to Participants during training

- a. Safe and joyful learning environment.
- b. Classrooms are (Venue): NIPHT- HTC, Talegaon
- c. Safe hostel accommodation and healthy Boarding.
- d. Accommodation/Hostel is at: NIPHT,HTC, Talegaon
- e. Hostel check in: One day before training
- f. Hostel check out: following day of completion of course.
- g. Internet and computer systems.

2. Material to be made available to Participants by Horticulture Training Institute

- a. Training Brochure before training
- b. Reading Material during training

3. Faculty:

4. Post-training activities:

- Take written feedback on each of session with respect to content, clarity and delivery style, opportunity for Q&A, accommodation, food, other facilities, suggestions for improvement etc. and share action proposed in future trainings, during valedictory session.
- 2. Submission of training report to be submitted within 15 days of completion of EDP:
 - a. Objectives, outputs and outcomes of training.
 - b. Training schedule
 - c. Trainee's / participant list with postal address and contact numbers.
 - d. Photographs and Video (Also to be hosted by training institute and NHB)
 - e. Analysis of feedback and action taken report.
 - f. Action taken on networking with trainees local R&D Institution / experts for regular extension and entrepreneurship development activities.
 - g. Utilisation Certificate.

Photographs of CPCT IARI

















